

# FTAI Infrastructure Inc. Reports Third Quarter 2022 Results, Declares Dividend of \$0.03 per Common Share

November 1, 2022

NEW YORK, Nov. 01, 2022 (GLOBE NEWSWIRE) -- FTAI Infrastructure Inc. (NASDAQ:FIP) (the "Company" or "FTAI Infrastructure") today reported financial results for the third quarter 2022. The Company's consolidated comparative financial statements and key performance measures are attached as an exhibit to this press release.

# **Financial Overview**

(in thousands, except per share data)	
Selected Financial Results	 Q3'22
Net Loss Attributable to Stockholders	\$ (44,076)
Basic Loss per Common Share	\$ (0.43)
Diluted Loss per Common Share	\$ (0.43)
Adjusted EBITDA <sup>(1)</sup>	\$ 26,104
Adjusted EBITDA Four core segments <sup>(1)(2)</sup>	\$ 33,222

(1) For definitions and reconciliations of non-GAAP measures, please refer to the exhibit to this press release.

<sup>(2)</sup> Excludes Sustainability and Energy Transition and Corporate and Other segments

# Third Quarter 2022 Dividends

On October 31, 2022, the Company's Board of Directors (the "Board") declared a cash dividend on its common shares of \$0.03 per share for the quarter ended September 30, 2022, payable on November 28, 2022 to the holders of record on November 14, 2022.

#### **Business Highlights**

• Sequential adjusted EBITDA growth of 25% for FIP's core segments <sup>(1)</sup> from Q2 to Q3

- Renewed existing Exxon contract at Jefferson Terminal for shipment of refined products to Mexico for a new five-year term
- Purchased 12,000 acres in West Virginia for further development of gas reserves for Long Ridge

<sup>(1)</sup> Excludes Sustainability and Energy Transition and Corporate and Other segments. This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

#### **Additional Information**

For additional information that management believes to be useful for investors, please refer to the presentation posted on the Investor Relations section of the Company's website, <u>www.fipinc.com</u>, and the Company's Quarterly Report on Form 10-Q, when available on the Company's website. Nothing on the Company's website is included or incorporated by reference herein.

# **Conference Call**

In addition, management will host a conference call on Wednesday, November 2, 2022 at 8:00 A.M. Eastern Time. The conference call may be accessed by registering via the following link <u>https://register.vevent.com/register/Bl0bfdb1631805427882e40199b988477a</u>. Once registered, participants will receive a dial-in and unique pin to access the call.

A replay of the conference call will be available after 11:30 A.M. on Wednesday, November 2, 2022 through 11:30 A.M. on Wednesday, November 9, 2022 on <a href="https://ir.fipinc.com/news-events/presentations">https://ir.fipinc.com/news-events/presentations</a>.

The information contained on, or accessible through, any websites included in this press release is not incorporated by reference into, and should not be considered a part of, this press release.

# About FTAI Infrastructure Inc.

FTAI Infrastructure primarily invests in critical infrastructure with high barriers to entry across the rail, ports and terminals, and power and gas sectors that, on a combined basis, generate strong and stable cash flows with the potential for earnings growth and asset appreciation. FTAI Infrastructure is externally managed by an affiliate of Fortress Investment Group LLC, a leading, diversified global investment firm.

#### Cautionary Note Regarding Forward-Looking Statements

Certain statements in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act

of 1995. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond the Company's control. The Company can give no assurance that its expectations will be attained and such differences may be material. Accordingly, you should not place undue reliance on any forward-looking statements contained in this press release. For a discussion of some of the risks and important factors that could affect such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, which are available on the Company's website (<a href="http://www.fipinc.com">www.fipinc.com</a>). In addition, new risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forward-looking statements speak only as of the date of this press release. The Company expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based. This release shall not constitute an offer to sell or the solicitation of an offer to buy any securities.

#### For further information, please contact:

Alan Andreini Investor Relations FTAI Infrastructure Inc. (646) 734-9414 aandreini@fortress.com

# **Exhibit - Financial Statements**

#### FTAI INFRASTRUCTURE INC. CONSOLIDATED AND COMBINED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Dollar amounts in thousands, except share and per share data)

	Tł	Three Months Ended September 30,			Nine Months Ended September 30,			
		2022		2021		2022		2021
Revenues								
Total revenues	\$	78,559	\$	36,788	\$	190,575	\$	72,674
Expenses								
Operating expenses		60,934		32,088		148,231		66,206
General and administrative		3,208		2,508		8,136		6,173
Acquisition and transaction expenses		2,754		5,342		15,862		8,860
Management fees and incentive allocation to affiliate		2,659		3,829		9,885		11,244
Depreciation and amortization		18,136		17,131		52,451		38,900
Total expenses		87,691		60,898		234,565		131,383
Other income (expense)								
Equity in losses of unconsolidated entities		(12,080)		(1,545)		(47,982)		(8,810)
(Loss) gain on sale of assets, net		(134)				(134)		16
Interest expense		(19,161)		(4,384)		(32,106)		(9,396)
Other expense		(1,132)		(6,244)		(2,144)		(6,855)
Total other expense		(32,507)		(12,173)		(82,366)		(25,045)
Loss before income taxes		(41,639)		(36,283)		(126,356)		(83,754)
Provision for (benefit from) income taxes		1,555		(1,634)		5,086		(2,755)
Net loss		(43,194)		(34,649)		(131,442)		(80,999)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		(8,381)		(7,363)		(24,327)		(18,949)
Less: Dividends and accretion on redeemable preferred stock		9,263		(7,505)		9,263		(10,949)
Net loss attributable to Shareholders and Former Parent	\$	(44,076)	\$	(27,286)	\$	(116,378)	\$	(62,050)
Loss per share:								
Basic	\$	(0.43)	\$	(0.27)		(1.13)		(0.62)
Diluted	\$	(0.43)	\$	(0.27)	\$	(1.13)	\$	(0.62)
Weighted average shares outstanding:								
Basic		102,730,033		99,387,467		102,730,033		99,387,467
Diluted		102,730,033		99,387,467		102,730,033		99,387,467

# FTAI INFRASTRUCTURE INC. CONSOLIDATED AND COMBINED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Dollar amounts in thousands, except share and per share data)

			December 31, 2021	
Assets				
Current assets:				
Cash and cash equivalents	\$	69,465	\$	49,872
Restricted cash		127,166		251,983
Accounts receivable, net		78,136		50,301
Other current assets		77,769		60,828
Total current assets		352,536		412,984
Leasing equipment, net		35,183		36,012
Operating lease right-of-use assets, net		70,567		71,547
Property, plant, and equipment, net		1,641,373		1,517,594
Investments		74,528		54,408
Intangible assets, net		62,081		67,737
Goodwill		263,106		257,137
Other assets		26,094		24,882
Total assets	\$	2,525,468	\$	2,442,301
Liabilities				
Current liabilities:				
Accounts payable and accrued liabilities	\$	150,857	\$	115,634
Operating lease liabilities		7,221		2,899
Other current liabilities		13,710		10,934
Total current liabilities		171,788		129,467
Debt, net		1,191,885		718,624
Operating lease liabilities		62,410		67,505
Other liabilities		291,579		64,659
Total liabilities		1,717,662		980,255
Commitments and contingencies				
<b>Redeemable preferred stock</b> (\$0.01 par value per share; 200,000,000 shares authorized; 300,000 shares issued and outstanding as of September 30, 2022; redemption amount of \$450 million at September 30, 2022)		251,955		_
Equity				1 617 601
Net Former Parent investment		_		1,617,601
Common shares (\$0.01 par value per share; 2,000,000,000 shares authorized; 99,387,467 shares issued and outstanding as of September 30, 2022)		994		
Additional paid in capital		929.088		_
Accumulated deficit		(14,368)		_
Accumulated other comprehensive loss		(342,125)		(155,464)
Stockholders' and Former Parent Company equity		573,589		1,462,137
Non-controlling interest in equity of consolidated subsidiaries		(17,738)		(91)
Total equity	÷	555,851		1,462,046
Total liabilities, redeemable preferred stock and equity	\$	2,525,468		2,442,301

# FTAI INFRASTRUCTURE INC.

# CONSOLIDATED AND COMBINED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Dollar amounts in thousands, unless otherwise noted)

	N	Nine Months Ended September 30,					
	2022			2021			
Cash flows from operating activities:							
Net loss	\$	(131,442)	\$	(80,999)			
Adjustments to reconcile net loss to net cash used in operating activities:							

Equity in losses of unconsolidated entities	47,982	8,810
Loss (gain) on sale of assets, net	134	(16)
Equity-based compensation	3,042	3,281
Depreciation and amortization	52,451	38,900
Change in deferred income taxes	4,851	(2,920)
Change in fair value of non-hedge derivative	(1,058)	(1,979)
Amortization of deferred financing costs	2,950	1,755
Provision for (benefit from) credit losses	418	(4)
Other	899	_
Change in:		
Accounts receivable	(20,476)	(62,265)
Other assets	(17,632)	(25,237)
Accounts payable and accrued liabilities	23,199	46,510
Management fees payable to affiliate	2,381	_
Other liabilities	(5,390)	4,368
Net cash used in operating activities	(37,691)	(69,796)
Cash flows from investing activities:		
Investment in unconsolidated entities	(4,481)	(54,499)
Investment in convertible promissory notes	(20,000)	_
Acquisition of business, net of cash acquired	(3,819)	(627,399)
Acquisition of property, plant and equipment	(172,226)	(97,505)
Proceeds from sale of property, plant and equipment	5,656	
Net cash used in investing activities	(194,870)	(779,403)
Cash flows from financing activities:		
Proceeds from debt	482,375	451,100
Payment of deferred financing costs	(12,803)	(13,007)
Proceeds from issuance of redeemable preferred stock	291,000	
Redeemable preferred stock issuance costs	(16,418)	_
Distribution to Manager	(79)	_
Capital contribution from non-controlling interests	732	_
Net transfers (to) from Former Parent, net	(617,322)	694,327
Settlement of equity-based compensation	(148)	
Net cash provided by financing activities	127,337	1,132,420
	121,001	1,102,720
Net (decrease) increase in cash and cash equivalents and restricted cash	(105,224)	283,221
Cash and cash equivalents and restricted cash, beginning of period	301,855	55,421
Cash and cash equivalents and restricted cash, end of period	\$ 196,631	\$ 338,642

#### **Key Performance Measures**

The Chief Operating Decision Maker ("CODM") utilizes Adjusted EBITDA as our key performance measure.

Adjusted EBITDA provides the CODM with the information necessary to assess operational performance, as well as make resource and allocation decisions. Adjusted EBITDA is defined as net income (loss) attributable to shareholders and Former Parent, adjusted (a) to exclude the impact of provision for (benefit from) income taxes, equity-based compensation expense, acquisition and transaction expenses, losses on the modification or extinguishment of debt and capital lease obligations, changes in fair value of non-hedge derivative instruments, asset impairment charges, incentive allocations, depreciation and amortization expense, interest expense, interest costs on pension and other pension expense benefits ("OPEB") liabilities, and dividends and accretion expense related to redeemable preferred stock, (b) to include the impact of our pro-rata share of Adjusted EBITDA from unconsolidated entities, and (c) to exclude the impact of equity in earnings (losses) of unconsolidated entities and the non-controlling share of Adjusted EBITDA.

The following table sets forth a reconciliation of net loss attributable to shareholders and former parent to Adjusted EBITDA for the three and nine months ended September 30, 2022 and 2021:

	Th	ree Months Ei 30	Nine Months Ended September 30,			
(in thousands)	usands) 2022		22 2021		2021 2022	
Net loss attributable to shareholders and Former Parent	\$	(44,076)	\$	(27,286)	\$(116,378)	\$(62,050)
Add: Provision for (benefit from) income taxes		1,555		(1,634)	5,086	(2,755)
Add: Equity-based compensation expense		1,377		728	3,042	3,281
Add: Acquisition and transaction expenses		2,754		5,342	15,862	8,860
Add: Losses on the modification or extinguishment of debt and capital lease obligations		_		_	_	_

Add: Changes in fair value of non-hedge derivative instruments		(310)	4,594	(1,058)	(1,979)
Add: Asset impairment charges		_	—	—	_
Add: Incentive allocations		—	—	_	—
Add: Depreciation and amortization expense	18	8,136	17,131	52,451	38,900
Add: Interest expense	19	9,161	4,384	32,106	9,396
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities $^{(1)}$	9	9,770	7,782	22,002	10,767
Add: Dividends and accretion expense on redeemable preferred stock	9	9,263	—	9,263	—
Add: Interest costs on pension and OPEB liabilities		896	_	896	—
Less: Equity in losses of unconsolidated entities	1:	2,080	1,545	47,982	8,810
Less: Non-controlling share of Adjusted EBITDA (2)	(+	4,502)	 (3,420)	(12,034)	(8,706)
Adjusted EBITDA (non-GAAP)	\$ 20	6,104	\$ 9,166	\$ 59,220	\$ 4,524

- (1) Includes the following items for the three months ended September 30, 2022 and 2021: (i) net loss of \$(12,177) and \$(3,794), (ii) interest expense of \$7,551 and \$300, (iii) depreciation and amortization expense of \$7,883 and \$2,953, (iv) acquisition and transaction expenses of \$(16) and \$--, (v) changes in fair value of non-hedge derivative instruments o\$6,432 and \$8,323, (vi) equity-based compensation of \$95 and \$-- and (vii) asset impairment o\$2 and \$--, respectively. Includes the following items for the nine months endedSeptember 30, 2022 and 2021: (i) net loss of \$(48,184) and \$(9,286), (ii) interest expense of \$20,809 and \$827, (iii) depreciation and amortization expense of \$20,516 and \$6,678, (iv) acquisition and transaction expenses of \$375 and \$--, (v) changes in fair value of non-hedge derivative instruments o\$28,164 and \$12,524, (vi) asset impairment of \$34 and \$24 and (vii) equity-based compensation of \$288 and \$--, respectively.
- (2) Includes the following items for the three months ended September 30, 2022 and 2021: (i) equity-based compensation of \$102 and \$130, (ii) provision for income taxes of \$464 and \$11, (iii) interest expense of \$1,326 and \$926, (iv) depreciation and amortization expense of \$2,507 and \$2,195 (v) changes in fair value of non-hedge derivative instruments of \$(15) and \$158, (vi) acquisition and transaction expenses of \$117 and \$— and (vii) interest costs on pension and OPEB liabilities o\$1 and \$—, respectively. Includes the following items for the nine months ended September 30, 2022 and 2021: (i) equity based compensation of \$352 and \$620, (ii) provision for income taxes of \$494 and \$37, (iii) interest expense of \$4,029 and \$1,939, (iv) depreciation and amortization expense of \$7,091 and \$6,178 (v) changes in fair value of non-hedge derivative instruments of \$(50) and \$(68), (vi) acquisition and transaction expenses of \$117 and \$—, and (vii) interest costs on pension and OPEB liabilities o\$1 and transaction expenses of \$117 and \$\$, and (vii) interest costs on pension and amortization expense of \$7,091 and \$6,178 (v) changes in fair value of non-hedge derivative instruments of \$(50) and \$(68), (vi) acquisition and transaction expenses of \$117 and \$—, and (vii) interest costs on pension and OPEB liabilities o\$1 and \$—, respectively.



Source: FTAI Infrastructure